

Partner with us to power your business:
The AEG Power Solutions 2010 Partner Program



AEG

Power Solutions

MAYFLEX

Assured performance

Power your business with AEG Power Solutions



When you partner AEG Power Solutions you put a world-class power behind your reseller business.

As a leading global power solutions provider, we help customers worldwide meet their power challenges with a complete range of quality UPS and power protection products and services. Along with our 100 years' experience in power, it's the technology and capability they need to keep their facilities and networks running smoothly 24/7/365.

Add our expertise across markets such as data, industry, oil, gas and transport and you have the ideal power partner to drive your reseller business forward.

Why partner us?

Join the Power Partner Program and you'll put all this AEG Power Solutions' strength behind your business:

- Complete range of world-class AC and DC power supply products
- Range includes our Protect Home and Protect A, B and C UPS for data centres and IT networks
- Extensive expertise across data, IT, industrial, power generation, transport, oil, gas & solar sectors
- Global reach with worldwide Service Centre network
- Excellent support, margins and profit opportunities

The Power Partner Program – tiers and benefits.

Our 2010 Power Partner Program is designed to help us build productive partnerships with successful resellers, helping you to grow your business and us to grow ours – together.

As a Partner, you'll benefit from valuable privileges and access to our solutions. Plus our Program is divided into two tiers, each with benefits tailored to different performance expectations. And from 2011 we will add a new, privileged tier for our top performing partners. It's all part of our commitment to providing you with the support you need to succeed.

Tier 1 **Performance** Partners

For 2010...



For selected resellers up to £50K revenue expectation.

Benefits

- Early updates on new products and launches
- Access to PartnerNet portal for product and marketing resources
- Regular newsletters
- Use of Partner tier logo

Tier 2 **Premium** Partners

For 2010...



For selected resellers with minimum £50K revenue expectation.

Benefits

All Performance Partner benefits plus:

- Listing on online AEGPS Reseller Locator
- Access to at least 1 AEGPS Sales Champion
- Sales leads
- In-house training
- Discounts on demo products, service packages and project registrations
- Premium Partner certificate and plaque

Tier 3 **Premium Plus** Partners

For 2011...



For selected, top performing Premium Partners throughout 2010.

Benefits

All Performance and Premium Partner benefits plus:

- MDF to drive marketing initiatives
- Online AEGPS listing as Premium Plus partner
- Enhanced benefits for project registration
- Higher margin and profit opportunities

For more information about the AEG Power Solutions Power Partner Program
 Contact Mayflex today on **0800 75 75 65**
 or email sales@mayflex.com



UPS for every IT requirement



Protect A.

500 to 1400 VA.
Protects PCs,
workstations and
phone systems.

Protect B.

750 to 3000 VA.
Rack or tower for
server and network
components.

Protect C. C.R

1 to 10 kVA.
Rack or tower for
sensitive networks,
small computer
centres, intranet and
internet servers.

Protect 1.

10 to 20 kVA.
For small data
centres, protection of
cash till systems,
building technology.

Protect 1M.

4 to 24 kVA.
Scaleable, modular
high-performance
UPS system for the
IT sector.

	0.5-1.4	0.75-3	1-10	10-20	4-24
Power	0.5-1.4	0.75-3	1-10	10-20	4-24
Technology	VI (line-interactive)	VI (line-interactive)	VFI (double conversion)	VFI (double conversion)	VFI (double conversion)
Input/Output	1 ph~/1 ph~	1 ph~/1 ph~	1 ph~/1 ph~	3 ph~/1 ph~	1 ph~ or 3ph~/1 ph~
Parallel operation	No	No	Yes (only C. 6/10kVA)	Yes	Yes (internal)
Autonomy time	3	5-65	5-60	6-80	10-90

AEG Power Solutions also supplies the Protect Home range for comprehensive protection of multimedia applications including telephone and fax systems, modems, satellite and TV equipment.

Due to our policy of continuous development, data in this document is subject to change without notice and becomes contractual only after written confirmation.

AEG Power Solutions

MAYFLEX

Excel House,
Junction Six Industrial Park
Electric Avenue
Birmingham
B6 7JJ

Tel: 0800 75 75 65
Email: sales@mayflex.com

WWW.MAYFLEX.COM