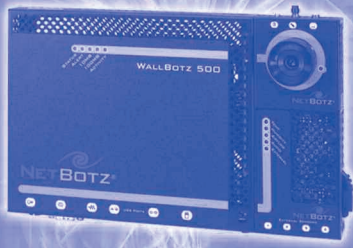


NetBotz – Intelligent - Environmental Monitoring Equipment



I've never heard of NetBotz, tell me about them.

NetBotz is based in Austin Texas with offices in Asia Pacific and Europe. NetBotz solutions enable intelligent monitoring of critical spaces and assets providing early warning of harmful conditions and unauthorised access.

Is this a new product?

NetBotz has been shipping products for over two years and have over one thousand customers worldwide. NetBotz products are used by leading companies as their first line of defence.

Why do critical assets and spaces need to be monitored?

For all sorts of reasons. Modern buildings are complicated things, air conditioning fails or is turned off, water leaks occur, critical equipment fails or overheats, alarms go unheard human error occurs, or even equipment tampering or theft takes place.

So who is going to buy this sort of product?

The product has broad appeal across all vertical markets. Many organisations have local or remote assets/spaces that they need to monitor and protect.

Why do end users need this type of product?

To make the life of an IT manager easier! Uptime and time to respond to failures are critical elements of any IT managers role. A Fleishman-Hillard Survey of IT Managers discovered over 50% had suffered one or more critical network hardware failure in the prior year. Of these:

67% attributed a failure to environment and/or power factors

47% attributed a failure to intentional or accidental human intervention

When asked what factors are important in ensuring 'uptime', they responded as follows:

85% identifying, analysing and correcting downtime related to human error

74% securing of equipment room

74% ensuring proper heat /humidity levels

So what will a business gain by deploying NetBotz products?

The three main benefits are: Ensuring business continuity by avoiding Network/Equipment Downtime, early warning of potential problems and the improvement in the IT Department's response to problems.

What can a Botz monitor?

All Botz come as standard with a variety of monitoring capabilities, temperature, humidity, air flow, smoke, RAID, A/C, etc. via audio alarms and a monitoring camera. A number of additional sensors are also available.

Can it integrate into my customers Network Management Platform?

Yes, NetBotz provides integration products for HP OpenView, CA Unicenter TNG and What's Up Golds and has Raid compatibility.

I've got some big networks out there, how many can I have in one system?

NetBotz ISX Servers can manage up to five hundred Botz simultaneously.